



# The Opportunities and Challenges Facing FQHCs

McKONLY & ASBURY  
CPAs & Business Advisors

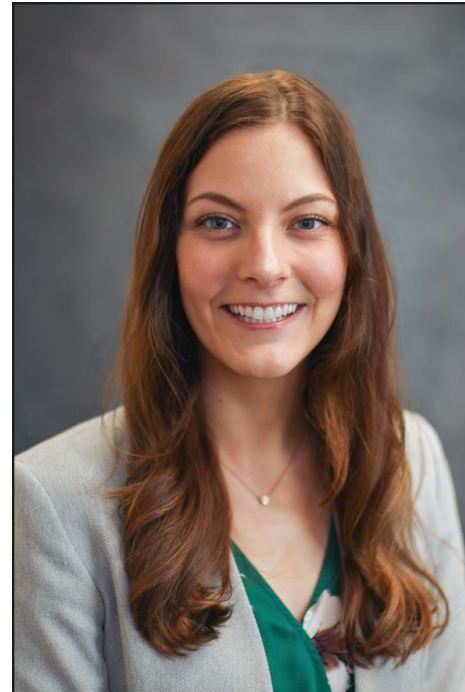
# INTRODUCTIONS



Janice Snyder, CPA

Partner

Director of Assurance Services  
Healthcare, Nonprofit &  
Manufacturing Industry



Kady Faller

Manager

Healthcare Industry, FQHCs  
and Single Audits

# FIRM OVERVIEW

McKonly & Asbury is a team of CPAs and Business Advisors serving clients from our offices in Camp Hill, Lancaster, and Bloomsburg.

We provide **Advisory & Business Consulting, Audit & Assurance, Entrepreneurial Support & Client Accounting, Internal Audit, Professional Placement, Tax, and Technology** services to a variety of industries including:



Affordable Housing



Construction



Employee Benefit Plans



Family-Owned Business



Healthcare



Manufacturing & Distribution



Nonprofits

# GUEST SPEAKER



**Julie Korick**

Chief Operations/Financial Officer

## **Pennsylvania Association of Community Health Centers (PACHC)**

Julie joined the PACHC team in December 2015 as the Director of Finance & Business Development and was promoted to COO/CFO in August of 2020. Julie oversees PACHC's operations as well as supports their health centers with financial and operational technical assistance as needed. Julie has 16 years of experience in non-profit community health finance and served for four years as the CFO of Lancaster Health Centers prior to joining PACHC. Julie has an MBA with a concentration in Finance from York College of Pennsylvania.

**THE OPPORTUNITIES AND  
CHALLENGES FACING FQHCS**

# PACHC - OVERVIEW

The Pennsylvania Association of Community Health Centers is the state's primary care association supporting community health centers and promoting the mission to provide affordable, quality primary healthcare for all.

As the state primary care association (PCA), the Pennsylvania Association of Community Health Centers (PACHC) represents and supports the largest network of primary healthcare providers in the commonwealth. This network of health centers includes Community Health Centers (FQHCs and FQHC Look-Alikes), Rural Health Clinics, and other like-mission providers serving over 1,00,000 patients annually at 395-plus sites in underserved rural and urban areas throughout Pennsylvania.

Since 1981, PACHC programs and services have supported health centers in their mission to improve access to quality, affordable primary care for all. A Board of Directors composed of Community Health Center chief executive officers governs PACHC. Our staff consists of professionals from various backgrounds that enable us to serve our members.



# FQHCS - OVERVIEW

[Community Health Centers](#) is the largest network of primary healthcare providers in the commonwealth. This network of health centers includes Community Health Centers (FQHCs and FQHC Look-Alikes), Rural Health Clinics and other like-mission providers serving nearly 900,000 patients annually at 395-plus sites in underserved rural and urban areas throughout Pennsylvania.

**1 IN 14**

PENNSYLVANIANS  
ARE PATIENTS

**Over  
1,000,000**

PATIENTS  
SERVED

**87%**

PATIENTS  
STRUGGLING  
FINANCIALLY

**395+**

HEALTH  
CENTERS IN PA

# FQHCS - OVERVIEW

## National Community Health Center Facts

- Largest primary care network in the country!  
FQHC Patient Base is more than **30 million people**  
More than **1,400** organizations with **15,614** clinical locations in every state and U.S. territory
- Rapidly growing over the past decade
  - **15,404 Physicians**
  - **16,657 CRNPs, CNMs and PAs**
  - **18,984 Dental FTEs**
  - **17,930 MH/SUD FTEs**
  - **271,781 Total FTEs**
- Generate jobs and money:  
**\$54 billion** for local economies





# FQHCS – OPPORTUNITIES & CHALLENGES

What is happening right now with Medicaid and the renewal process? What should FQHCs be doing to support their patients?

# FQHCS – OPPORTUNITIES & CHALLENGES

FQHCs are facing significant losses of funding with the Cares Act Funds ending, PPP loans behind us, and ERC funding ending.

What is next?

# FQHCS – OPPORTUNITIES & CHALLENGES

What are some of the more significant topics at the federal and state level that will impact FQHCs in the future?

# FQHCS – OPPORTUNITIES & CHALLENGES

What are some of the major initiatives that FQHCs are focusing on for the future?

# FQHCS – OPPORTUNITIES & CHALLENGES

Final thoughts or words of wisdom for the audience.

**LIVE Q&A**



# CONTACT INFORMATION



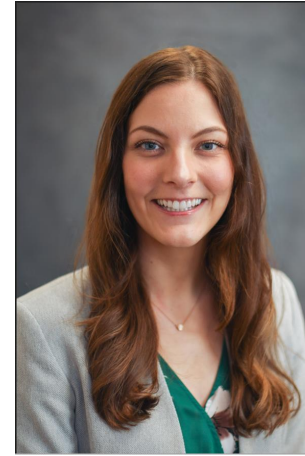
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# JULY 27 WEBINAR

## Manufacturing Panel Discussion

The manufacturing team at McKonly & Asbury has grown accustomed to roundtable discussions held each month, where we discuss a wide range of trends we are seeing in the industry. We designed this panel discussion to give you a glimpse of the manufacturing topics those monthly discussions cover.



**Register Today!**

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Visit us online at [www.macpas.com](http://www.macpas.com) for more information.